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APPROVED BY THE ACTING SECRETARY
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EA/TB - MR. KLEMSTINE
EB - MR. ENDERS
S/S-O:RELTZ

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FM SECSTATE WASHDC

TO WILLIAM T. NEWELL CHAIRMAN OF BOARD
PAN AMERICAN WORLD AIRWAYS PAN AM BLDG. NEW YORK NEW YORK

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DEAR MR. SEAWELL:

THANK YOU FOR YOUR CABLES GIVING ME ADDITIONAL VIEWS ON THE ISSUES WE DISCUSSED AND ON RELATED PROBLEMS WHICH AFFECT THE INTERESTS OF PAN AMERICAN WORLD AIRWAYS. THE ACTING SECRETARY HAS ASKED ME TO REVIEW AND RESPOND TO YOU WITH REGARD TO THE CABLES YOU SENT HIM AS WELL. YOU HAVE RAISED A NUMBER OF POINTS OVER WHICH THERE CAN, I BELIEVE, BE LEGITIMATE DIFFERENCES OF VIEW. AS YOU RECOGNIZE, THE DEPARTMENT OF STATE IS RESPONSIBLE FOR NEGOTIATING AIR TRANSPORT RIGHTS WITH FOREIGN GOVERNMENTS. IN DOING SO, OF COURSE, WE ASK FOR AND TAKE INTO ACCOUNT THE VIEWS OF US AIRLINES SUBMITTED IN TIMELY FASHION. WE CONTINUE TO BELIEVE THAT A U.S. PROPOSAL TO DEFER THE TALKS WOULD SURELY RESULT IN THAI RETALIATION AGAINST U.S. AIR-LINES. IT IS IN THIS AREA THAT THE DEPARTMENT HAS THE RESPONSIBILITY FOR MAKING JUDGEMENTS BASED ON ITS FOREIGN RELATIONS ASSESSMENTS. LIKE YOU, WE FEEL VERY STRONGLY THAT EXISTING RESTRICTIONS SHOULD BE REMOVED. I HAVE NOT CLAIMED THAT TRAFFIC RIGHTS SHOULD BE TRADED FOR MILITARY BASES, BUT ONLY THAT WE ARE LIKELY TO PREJUDICE OUR OVERALL

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ECONOMIC, INCLUDING AVIATION, AND MILITARY INTERESTS IN THAILAND IF WE DO NOT SQUARELY ADDRESS THAI ASPIRATIONS.

WITHIN THESE PARAMETERS, I CAN ASSURE YOU THAT WE ARE MAKING EVERY EFFORT TO TAKE INTO ACCOUNT THE POSITION WHICH YOUR STAFF IS GIVING TO US.

AS YOU RECOGNIZE IN YOUR TELEGRAM TO MR. INGERSOLL, THE U.S. IS TAKING AN AGGRESSIVE LINE IN DEFENDING U.S. AVIATION INTERESTS IN EUROPE, INCLUDING THE NETHERLANDS, WHERE WE HOPE SIGNIFICANT OVERALL ADVANTAGES FOR U.S. AIRLINES CAN BE OBTAINED. SINCERELY,

THOMAS O. ENDERS, ASSISTANT SECRETARY OF STATE FOR ECONOMIC AND BUSINESS AFFAIRS. INGERSOLL

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